# Your buyer's guide to GWI

Everything you need to know about our consumer research platform<del>, the meaning of life,</del> the universe, and beyond





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## Hello!





**Tom Smith CEO and Founder** 

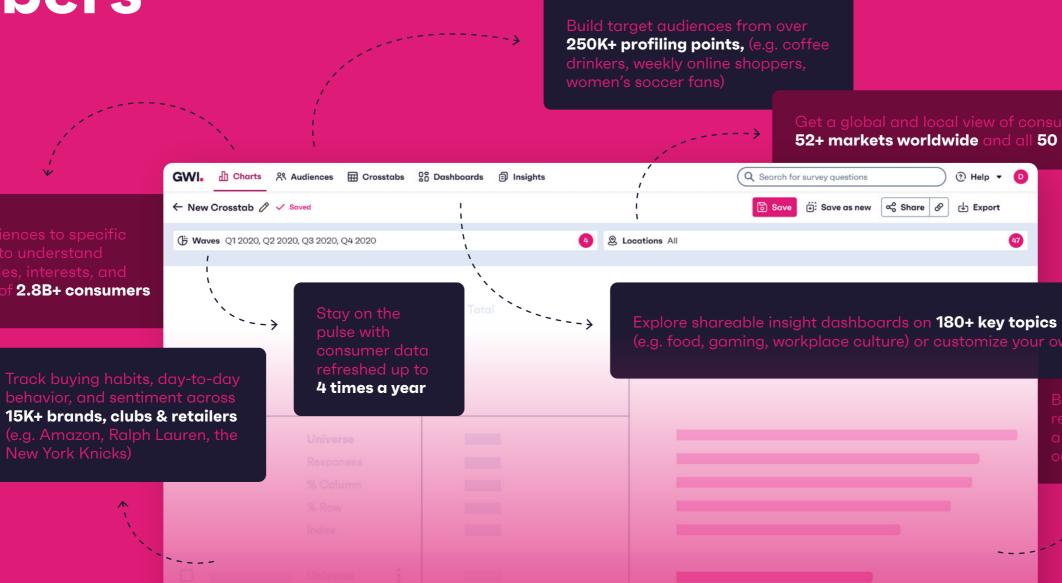
We exist for one simple reason - to help humans everywhere understand each other. Once you know your audience, everything else falls into place. That's why companies are using GWI to make smarter business decisions and level up their business and marketing strategies, every single day.

Now, it's your opportunity. You're already well on your way to winning with consumer research, and I hope this no-nonsense guide will help you make the best possible decision for your business.

First, I want to say a big thank you for considering us as your global consumer research partner. When I founded GWI back in 2009, I never could've imagined how our nifty little platform would evolve into the Al-enhanced, self-serve insights powerhouse it is today.

# **GWI** in numbers

behaviors of **2.8B+ consumers** 



Your buyer's guide to GWI

## 50 US states

960K+ annual sample



## We're trusted by some pretty big names

Thousands of agencies, brands, and media organizations around the globe rely on us for in-depth audience insights and consumer trends at speed.



#### The Guardian





# How brands win with **GWI**

Whatever you're trying to achieve, nail it with the right consumer research. Take a look at some of our key business use cases, with success stories told by our customers.

passion digital 🛞 DNE 20ten Content Media Brand marketing planning strategy How to create How to advertise How to engage audiences and targeted content for in all the right drive a 46% rise a 300% increase in places for an 88% in viewership organic visibility **uplift** in campaign in just 6 months performance BBC City football Market **Partnership/** Winning sponsorship new business sizing opportunities How to justify spend How to find the right How to **stand out** in unfamiliar markets partners and **drive** from competitors by quantifying sponsorship growth and bridge the ROI knowledge gaps

#### SONY

Product development

How to **build** products audiences love with custom research

#### *H***EUROSPORT**

Ad sales

How to connect with niche audiences to drive sales at speed

# Any questions so far? These FAQs might help:

#### Do you offer individual licenses?

No, our subscription-based model is built for businesses and set up with everything in place to help you achieve your collective goals.

### Do I get training? What happens after I buy GWI?

Absolutely. You'll be fully onboarded, and your dedicated account manager is on hand to help with ongoing training and support. We're by your side the whole way.

### Do you offer one-time access to the platform?

No. Access to our platform is subscription-based and tailored to the consumer research topics your business needs. If you want a sneak preview of what our platform looks like, check out our free **interactive demo**.

#### How flexible is your pricing?

Our pricing packages are bespoke to each customer, depending on the number of users, company type, and data sets included. This helps keep costs to you as low as possible.

#### Can I change my plan?

You can add new users and data sets to your subscription plan at any time. Just speak to your account manager and they'll get it sorted.

### Can I run bespoke research with GWI?

Yes, you can use our **custom research** offering to ask any question you like to over 100M+ consumers. The results integrate with your existing GWI data in the platform, so all your research is in one place. If custom projects are of interest, please mention this on your discovery call.

#### What happens on a discovery call?

After a quick chat with one of our experts to discuss your data needs (also a good chance to ask any questions you have) you'll get a bespoke tour of

the platform to see how GWI can help you achieve your business goals. We promise you'll come away from this tailored demo session feeling excited to try GWI for yourself.

#### Why should I choose GWI over the other consumer research platforms out there?

Hopefully this guide will give you the tools you need to make the best decision for your business, but if you want to compare GWI with other popular platforms, we've put together some handy info on **YouGov** and **MRI-Simmons** to help you decide. You'll soon see why the world's biggest brands trust GWI for their consumer research needs. **5** reasons why the world's **biggest brands** rave about our consumer research

Here's what really sets us apart.

#### Global syndicated data

We survey consumers consistently across 53 markets and all 50 US states every quarter, to help you track trends over time, and compare global audiences with ease and accuracy. Because we ask the same questions in each market, you have a reliable way to see how certain consumer trends are playing out in each country or region.

#### **E** Cost-effective subscriptions

Access to game-changing consumer research shouldn't cost the earth. That's why we offer flexible pricing plans on a cost-per-user basis, specially tailored to your business needs.

#### **(2)** User-friendly platform

Our platform was designed for speed and ease, so you don't have to be a research pro to understand your

#### audience. Our smart research tools like instant charts (up next) make it a breeze to gather fast insight and build bespoke audiences in any market or industry – no matter how niche.

#### 0 Al-powered features

We're actively trying to make your job easier, and our instant charts are just one handy way to slash your research time in half. Powered by OpenAl (the folks behind ChatGPT), you can ask any audience question and we'll generate a ready-made chart in 10 seconds or less. Simple.

#### $\bigcirc$ Ongoing support

If you have any questions, or need training or support, your dedicated account manager is on hand to help. We're in this together, so your wins are our wins too. Reach out, we'll be there.

# Don't just take our word for it...



66 GWI helps us think smarter and get ahead of our competitors. Digitas/Publicis Groupe

66 We use GWI for every single pitch. McCann Worldgroup

66 Investing in GWI has been one of the best decisions we could have made. Bright/Shift

K K The depth GWI brings, and the ability to dissect the data and use it in different ways as a self-service tool, is really valuable and unique.

Avery Dennison

## **Our data** products

Click the links below for more info on each data set. We're constantly developing and investing in our data, so expect to see more key consumer research topics added in the near future.



Our flagship study of 53 global markets, covering internet users aged 16-64

#### **Core add-ons**

(Recontact of Core)



Explores the alcohol preferences of 750M consumers across 6 markets



Gaming

Puts the spotlight on gamers across 18 global markets



Travel

Provides insights into consumers' travel perceptions and plans across 10 markets



#### Core Plus FREE

An in-depth look at 8 key global markets



This data set focuses on children aged 8-15 across 18 global markets



#### Custom

Ask any question for a deeper view and access expert help from analysts



#### **Automotive**

Focuses on future car buyers and current car owners across 6 markets

#### ÷ी⊙ Luxurv

Provides insights into consumers' luxury perceptions and buying habits across 5 markets



#### Work

Focuses on business professionals in 18 markets



#### Zeitgeist FREE

Up-to-the-moment data set featuring fresh data every month across 12 markets



#### **Consumer Tech**

Zeroes in on all things consumer tech across 9 global markets



#### **Sports**

Looks at sports fans across 18 global markets



#### USA

This US-focused data set covers American consumers aged 16+ across all 50 states

#### **USA** add-ons

(Recontact of USA)



#### USA Plus FREE

Offers insights into Americans' views on social value topics

# Need something more bespoke?



**GWI Custom** offers tailored solutions and customized research that sync with our existing data sets. We can help you with things like:









Your buyer's guide to GWI



Segmentation Dig even deeper into your target audiences

Brand tracking Benchmark your brand health and performance

Ad effectiveness Test to find a winning formula for your ads

# **Excited for your demo?**

We hope you're looking forward to seeing GWI in action. Be sure to jot down any questions you have ahead of the session.

In the meantime, why not help yourself to our **consumer reports** and brand resources? We also send out free weekly consumer insights on trending topics via our email newsletter, On the dot, so hit the link below to sign up.

Subscribe to our newsletter





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